

**Interview presented by Emily Hathaway**  
**Career Column, New Times**  
**July 8, 2011**

- Emily:** "Good morning. I am sitting with Glenn Berger, a "Most Dangerous Job" holding man who makes a living from golf balls. Thank you for being with us today Mr. Berger. Please tell us, how do you get your golf balls"?
- Glenn:** "I dive into lakes at golf courses and retrieve them. Some people call them lake balls because they are used and have spent some time under water."
- Emily:** "Then, what do you do with the balls you have retrieved"?
- Glenn:** "I take them back to my warehouse, clean them up, sort them and sell them as wholesale used golf balls My main focus is selling the used golf balls wholesale internationally. I got into this business at an early age selling cheap used golf balls to my neighbors on the golf course. Then I realized I could sell cheap used golf balls in bulk to people on the internet. Now instead of having bulk used golf balls for sale in bags of six hundred I find my customers requesting containers shipped overseas full of 200,000 used lake balls."
- Emily:** Wow, so you get the balls from all over the place. That's terrific. Tell us, Mr. Berger, what makes it a "Most Dangerous Job"?
- Glenn:** "That's not an aspect I enjoy discussing. But, people always ask, "Aren't there alligators?" Yes, obviously my job has some drawbacks that would prevent the average man from creating his own start up company. I encounter alligators on a daily basis. I am frequently charged by fish, stabbed by crustaceans, cut up by debris, and shadowed by the big guys. Older alligators tend to understand what I'm doing there. We have a history. It's the younger alligators that nose, or poke, or nip at me trying to determine if I'm lunch. But, if you want to recycle all the golf balls from the waterways, there are certain roadblocks you must overcome."
- Emily:** "That sounds like a job I would not like to try. What's the worst thing that has ever happened to you while retrieving lake balls"?
- Glenn:** "I've had alligators get tangled in my dive gear. I've gotten tangled in debris at the bottom of man made lakes. Very often I am contacted by courses to help them retrieve golf carts or player property. Once, I had hooked a cart to a cable/wench system and they didn't wait for further instructions before trying to hoist it from the water. The cable broke and I nearly lost my head."
- Emily:** "Incredible! Obviously you're sitting here in one piece so it all worked out. Thanks so much for taking the time to talk with us today. That is a very interesting career you have fostered."